



ZSCHIMMER & SCHWARZ

Press release

Zschimmer & Schwarz takes over 100% of Samia S.p.A.

- **After holding a majority stake of 60% in Samia since 2019, Zschimmer & Schwarz acquired 100% of the company's shares on 27 June 2023**
- **The successful cooperation of the past years is thus further strengthened, and both companies are committed to long-term cooperation**
- **The bundled resources and know-how in the field of leather auxiliaries will be used to open up new international markets**

Lahnstein / Arzignano, 28 June 2023 – In December 2019, the Zschimmer & Schwarz Group, a global supplier of chemical auxiliaries and specialities headquartered in Lahnstein, Germany, acquired a majority stake of 60% in Samia S.p.A. The Italian company with headquarters in Arzignano was founded in 1976 and offers chemical products for the finishing of leather including pigment solutions. Samia's products are mainly used in the apparel, fashion accessories, automotive and leather furniture industries.

Due to the very successful experiences of the past years, the cooperation will be further intensified: on 27 June 2023, the Zschimmer & Schwarz Group acquired the remaining shares in the Italian company. Samia is thus a wholly owned subsidiary of the Lahnstein-based family business.

Luigi Ciarlo, Chief Executive Officer of Samia S.p.A., emphasises the advantages of the takeover: "With Zschimmer & Schwarz, we have a partner at our side that shares our philosophy regarding quality, long-term planning and customer proximity. In an increasingly international and competitive environment, we can benefit from Zschimmer & Schwarz's strong network and offer our products to a wider range of



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customers."

Dr Christoph Riemer, Chief Executive Officer of the Zschimmer & Schwarz Group, also sees great opportunities in the combined know-how of both companies: "Samia offers outstanding tailor-made products for the leather finishing industry. In combination with Zschimmer & Schwarz's wet-end product portfolio and our global positioning – with 28 companies in 16 countries on five continents – we can jointly develop new markets. In particular, Samia's expertise in research and development is an important building block here, and we expect great synergy potential in the field of sustainable solutions as well."

"Our customers as well as their own customers are expecting sustainable products more than ever," agrees Dr Marc Hombeck, Global Director Leather Auxiliaries Division at Zschimmer & Schwarz. "The ever-increasing demands require innovative products – such as the S-Range, a particularly sustainable product line in our portfolio. Samia's know-how regarding the finishing of leather products is a great asset for Zschimmer & Schwarz. In the future, Samia's portfolio will be part of our Leather Auxiliaries Division and cover the finishing part."

Customers can look forward to an expanded product portfolio for wet-end and for the finishing of leather products including pigment solutions with the proven quality of both companies. With a combined 180 years of expertise in the development of customised solutions, Zschimmer & Schwarz and Samia offer their customers worldwide "chemistry tailor-made".



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A company of ZSCHIMMER & SCHWARZ

As of 27 June 2023, Samia S.p.A. is a wholly owned subsidiary of the Zschimmer & Schwarz Group, which comprises 28 companies in 16 countries on five continents.

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About Zschimmer & Schwarz

Zschimmer & Schwarz is a global supplier of chemical auxiliaries and specialities headquartered in Lahnstein near Koblenz, Germany. The company was founded in Chemnitz in 1894 and has been 100% family-owned since. Having supplied speciality chemical solutions for almost 130 years, Zschimmer & Schwarz is positioned across industries with its nine business divisions. The company develops, produces and distributes tailor-made chemical auxiliaries for the leather, ceramic, textile and chemical fibre industries. Manufacturers of cleaning agents, personal care products, paints and coatings, lubricants and industrial applications all over the world trust in the company's chemical specialities as well. The corporate group Zschimmer & Schwarz comprises 28 companies in 16 countries on five continents, 20 of which have their own production facilities.

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