



ZSCHIMMER & SCHWARZ



Press Release

Samia S.p.A. and Zschimmer & Schwarz join forces in their leather chemical products and services offer

Lahnstein, 19 December 2019 – Luigi Ciarlo, together with Samia shareholders, are pleased to announce and welcome the entry of Zschimmer & Schwarz, with a role of strategic partner and shareholder, in the capital of Samia S.p.A.

Zschimmer & Schwarz, by acquiring a controlling stake of 60% in Samia S.p.A., will be strongly committed to bring Samia finishing and pigment solutions to a broader range of clients. Samia is proud to have such a reliable and trustworthy partner in order to better serve its customer base.

Mr Ciarlo will continue to manage Samia as a CEO of the company and all the financial shareholders are welcoming the new leading industrial partner Zschimmer & Schwarz. The shareholders will remain invested in Samia and are looking forward to the new energy and the future synergies coming from the deal.

Established in the mid-1970s, Samia is a global leading producer of pigment pastes, dyes, resins, auxiliaries for water systems and fixing agents for application mainly in the apparel, fashion accessories, automotive and leather furniture industries. Samia carries out its manufacturing activities through two state-of-the-art sites located in Italy (Arzignano (VI) and Santa Croce sull'Arno, PI) and serves the leading Italian and European Tannery Companies along with an international customer base, with key geographies being, China, Vietnam, Korea, Brazil and India. Samia is globally recognized for the outstanding quality of its products and the unparalleled ability to create customized solutions for its clients, thanks to strong in-house R&D and specialized technicians ready to offer on-site assistance world-wide.

“We strongly wanted this deal because Zschimmer & Schwarz, represents for us the right partner to face the future challenges of a market that is increasingly



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demanding and increasingly concentrating on big global players” says Mr Luigi Ciarlo, Chief Executive Officer of Samia S.p.A.

Chemistry tailor-made worldwide

“The product portfolio of Samia S.p.A. is an excellent addition to our Leather Auxiliaries Division and we are pleased to further strengthen the position of Zschimmer & Schwarz in the global market for leather auxiliaries”, says Dr Martin Haberl, General Manager of Zschimmer & Schwarz. “Zschimmer & Schwarz now unites 30 companies in 16 countries worldwide, 22 of them with production facilities and three more with a joint venture, all of which jointly offer our customers “chemistry tailor-made”.

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About Zschimmer & Schwarz

Zschimmer & Schwarz is a company with global operations, headquartered in Lahnstein near Koblenz, Germany. The company has been family-owned since its founding in Chemnitz, Germany in 1894. Our core activities include the development, manufacture and delivery of tailor-made chemical auxiliaries for the leather, fur, ceramic, textile and fibre industries. In addition, Zschimmer & Schwarz is one of the leading manufacturers of high-performance chemical specialties and auxiliaries for cosmetics and cleaning applications as well as phosphonates and polymer-based solutions. The corporate group Zschimmer & Schwarz combines 30 companies in 16 countries on five continents, 22 of them with their own production facilities.

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